Contractor Comparison Questionnaire

Company Name: Chamberlain Contractors, Inc. Phone: 301-725-4330
Address: 162 Lafayette Avenue 866-670-1234 toll free
Laurel, Maryland 20707 Fax: 301-725-8869

1. How long has your company been in business? Since 1976
2. How many employees do you have? 75
3. How many crews do you have performing jobs in the field? 6
4. How many major pieces of equipment do you have? Over 150
5. What services do you offer?

Asphalt Patching	Concrete Repair	Bollards
Asphalt Paving	French Drains	Curb Blocks
Patterned Asphalt	Catch Basin Repair	Sweeping
Speed Bumps/Humps	Profile Milling	Fabric Membranes
Seal Coating	Line Striping	Budgeting
Service Maintenance Agreements		

6. Does your estimator handle all aspects of the job? If no, who handles it?

Bidding	Yes _X_	No _____	_____
Scheduling	Yes _X_	No _____	_____
Job Set up	Yes _X_	No _____	_____
Customer Satisfaction	Yes _X_	No _____	_____

7. Will subcontractors be used on your job? Yes _____ No _X
8. Do you have a written safety program? Yes _X___ No _____
9. Are you a drug free workplace with written drug testing policy? Yes _X__ No _____
10. Do you require money up front? Yes _____ No _X
11. What are your payment terms? Net 15 days after job done and you are happy with it
12. Do you offer extended payment terms? Yes _X__ No _____
13. Do you have a detailed written warranty? Yes _X__ No _____
13. What is your Dunn & Bradstreet rating?
14. Please list bank reference: Citizens National Bank Laurel, Maryland Mike Shymansky
15. Do you have customers that will confirm that you will gladly return quickly for warranty concerns? Yes _X__ No _____
16. Do you have a web site? Yes _X__ No _____
    Website address: www.chamberlaincontractors.com

If you have any other questions, please do not hesitate to call your Chamberlain representative.